

BID TABULATION

Cryogenic Oxygen System Service

Bid #PUR1018-079

November 14, 2018 at 3:00 pm CST

VENDORS		Ranch Cryogenics, Inc.	Solutionwerks, Inc.
Vendor Location		Wilmington, IL	Emmaus, PA
Line Item	Description		
1	Standard hourly rate		
	Engineer	\$180.00	\$187.00
	Foreman	\$180.00	\$187.00
	Laborer	\$180.00	\$187.00
	Mechanic	\$180.00	\$187.00
2	Standard evening hourly rate		
	Engineer	\$180.00	\$187.00
	Foreman	\$180.00	\$187.00
	Laborer	\$180.00	\$187.00
	Mechanic	\$180.00	\$187.00
3	Saturday hourly rate		
	Engineer	\$221.00	\$234.00
	Foreman	\$221.00	\$234.00
	Laborer	\$221.00	\$234.00
	Mechanic	\$221.00	\$234.00
4	Sunday & Holiday hourly rate		
	Engineer	\$237.25	\$254.00
	Foreman	\$237.25	\$254.00
	Laborer	\$237.25	\$254.00
	Mechanic	\$237.25	\$254.00
5	Telephone consultation rate		
	Engineer	\$180.00	\$152.00
	Foreman	\$180.00	\$152.00
	Laborer	\$180.00	\$152.00
	Mechanic	\$180.00	\$152.00
6	Material mark-up	10%	10%
7	Mobilization fee	\$618.00	\$3,700.00
8	Demobilization fee	\$618.00	\$3,700.00
9	Warranty period for all repairs	1 year	12 months
10	Budget pricing exercise		
a	Remove and replace perlite		
	Labor	\$54,711.25	\$50,600.00

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	Materials	\$25,558.75	\$20,400.00
b	Remove, rebuild, replace air compressor		
	Labor	\$7,200.00	\$14,900.00
	Materials	\$0.00	\$0.00
c	Stroke lines to control valve		
	Labor	\$1,440.00	\$3,000.00
d	Yearly calibration & loop test		
	Labor	\$9,360.00	\$9,000.00
	Materials	\$0.00	\$0.00
e	Cost for 1 training sessions		
	Total cost	\$9,720.00	\$15,500.00
f	Oxygen transfer efficiency assistance		
	Labor	\$9,900.00	\$7,500.00
g	Annual maintenance turnaround		
	Labor	\$19,980.00	\$22,400.00
	Materials	\$0.00	\$0.00
h	5-year maintenance turnaround		
	Labor	\$74,691.25	\$76,700.00
	Materials	\$25,558.75	\$20,400.00
	Subcontractors	Pennsylvania Perlite Company	Pennsylvania Perlite Corporation A&B Services Lane & Carlson
Signature Page			
1	Do You Accept Credit Card for Payment?	No	No
2	Quick Pay Discount	No	No
3	Does Discount Apply to MasterCard?	N/A	N/A
4	Acknowledge Addendum #1	Yes	Yes